

CUSTOM SOFTWARE ENGINEERING & BUSINESS PROCESS OPERATION



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WHY ATC?

Ranked amongst the top 10 SMEs for R&D in the EU and boasts 25 years of experience

- ▶ State of the art technology enables seamless collaboration and integration of remote teams
- ▶ Flexible and Agile with a strong emphasis on Client Strategy
- ▶ Choice of Business, Process or Project Outsourcing
- ▶ Strong Financial Rating and Access to Business Insurance and Financing

WHY GREECE?

- ▶ EU and EMU member state
- ▶ Significantly more cost effective combined with Western Standards Quality
- ▶ Fluency in English language amongst engineers
- ▶ Engineers with US and UK-based training and work experience
- ▶ High Degree of Employee Loyalty; lowest labor attrition rates

WORK WITH US TO CREATE A SERVICE THAT MEETS YOUR STRATEGY, IN A TIMELY, EFFICIENT AND FLEXIBLE WAY

Methodologies

ATC follows Agile Software Development Methodology (based on iterative and incremental development processes), where requirements and solutions evolve through collaboration between self-organizing, cross-functional teams.

Customer – Centric Approach

- ▶ Dedicated client teams
- ▶ Client-tailored team structure
- ▶ Specialist relocation services
- ▶ Combination of business and project outsourcing
- ▶ Client-configured recruitment programs

Quality Control

ATC has been EN ISO 9001 certified since 2000. Additionally, ATC has received the ISO 9001:2008 certification, applicable to "Design, Development, Implementation and Support of Information and Communication Technology (ICT) Solutions and Digital Services. Technical, Business, Consulting and Project Management Services in the ICT Domain". ATC is also certified on the EN ISO 14001 Standard on the Environment Management System (2013) and the EN ISO 27001 Standard on Information Security Management System (2014).

Business Continuity - Disaster Recovery plan

A stringent business continuity plan covers all aspects of Risk Management, Backup Strategy for all buildings, Planned Recovery Processes, Back to normal business processes, Emergency Response and Disaster Recovery.

Capabilities & Expertise

ATC has deep industry experience in the following markets:

- ▶ Banking and Finance
- ▶ Betting
- ▶ Mobile Workforces
- ▶ Enterprise Systems
- ▶ CMS and portal systems
- ▶ Contract Research

Each task is undertaken with individualized attention, designed to keep your IT costs well within budget.



WEB TECHNOLOGIES

HTML5 - CSS - JavaScript - php - asp.net - JSF, JSP, Servlet - Bootstrap - Angular - Node.js - Drupal - Joomla - WordPress- Liferay - Dot Net Nuke



MOBILE & TABLET TECHNOLOGIES

iOS - Android - Windows Phone - Blackberry - J2ME



CLOUD COMPUTING TECHNOLOGIES

Amazon Web Services - Microsoft Azure - Open-Stack - Ubuntu elastic cloud



PROGRAMMING LANGUAGES TECHNOLOGIES

C# - Java - Objective C - C & C++



DATABASE SYSTEMS TECHNOLOGIES

Oracle - Microsoft SQL - MySQL - PostgreSQL - NoSQL Mongo



APPLICATION SERVER TECHNOLOGIES

Oracle - IBM WebSphere - GlassFish - Tomcat - JBoss - .Net Framework

SUCCESS STORIES

LEADING GLOBAL GAMING & BETTING SYSTEMS & SERVICES VENDOR UNITED KINGDOM

Project and business outsourcing in Web development; Customer Support and product design

Challenge: Diversify Engineering Services provision towards lower-cost country with reduced talent attrition rates and overheads

Solution: A staged approach that started with a group of 4 developers and grew into a unit of 120 engineers providing development, customer support, maintenance and new product design. At the end of the project, Client acquired the Group.

Commissioner's benefits: Gradual reduction of development cost by 50%; gradual Doubling of Margin for Customer support; annualized attrition rate of less than 3%

Duration: 30 months: about 3,100 person months

LUXEMBOURG BASED BANKING GROUP 6 EASTERN EUROPEAN COUNTRIES

Project and Business Outsourcing,
in Core Banking System Versioning and Training

Challenge: The Banking Group, operating and maintaining six different country-specific versions of their Core Banking System decided to invest in a Group-wide system version for future expansion and easy maintenance

Solution: Extensive customization of the systems, extensive training of engineers from the Bank and Core providers and operation of a purpose-run unit for two years. Upon completion of the project the sources were transferred to the client. ORACLE FSS acquired the ATC Core Banking Division that conducted the work.

Commissioner's benefits: Public bodies are not renowned for cost and time efficiency in introducing new concepts. The project enabled a timely and cost-effective creation and operation of infrastructure enabled the Ministry to put in operation a new concept and acquire infrastructure and seasoned human resources to maintain it after contract end.

Duration: 24 months: 320 person months

SP 500 GLOBAL INTERNET/MOBILE TECHNOLOGY PROVIDER, UK BRANCH

Mobile Development on Android

Challenge: A mobile/internet technology heavyweight wanting to explore a new application domain without incurring excessive costs before proof-of-concept.

Solution: A straight forward project to design and implement a prototype based on customer's specifications on a very tight timeframe and budget.

Commissioner's benefits: Timely and cost efficient testing of a proof of concept for sign-off at approximately one-third of the normal in-house cost. Sources transferred to ensure know-how acquisition was complete.

Duration: 12 months, 24 person months

ABOUT ATHENS TECHNOLOGY CENTER

Athens Technology Center is an international software company providing innovative solutions for Betting, Media, and Banking industries, as well as sophisticated Content Management platforms (web and mobile). Our pertinent investment in Research and Development enabled us to create best-of-breed solutions for the industries we serve and provide Engineering Services of the highest caliber and in the most up-to-date technologies.

SUCCESS STORIES

MINISTRY OF INTERIORS EU MEMBER STATE

Business Process Outsourcing in Web Development, Graphic Design, Call Center Operation

Challenge: To employ novel technology for training IT engineers in new technologies across the country.

Solution: Portal development, content preparation, integration and call center operation for three years. Upon completion sources were transferred to client.

Commissioner's benefits: Public bodies are not renowned for cost and time efficiency in introducing new concepts. The project enabled a timely and cost-effective creation and operation of infrastructure. This enabled the Ministry to put in operation a new concept and acquire infrastructure and seasoned human resources to maintain it after contract end.

Duration: 36 months; 192 person months

CONTACT US

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